



European Standardization Organizations

European Public Procurement Network – CEN-CENELEC update

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- ▶ the Joint Initiative set out a shared vision of standardization and specific actions to be delivered
- ▶ **JIS A11**: increased use of standards in PP to better implement the PP Directives
- ▶ Two main deliverables:
 - Report on referencing standards in public procurement
 - Guide for referencing standards in public procurement

https://www.cencenelec.eu/areas-of-work/cen-sectors/services/2_public-procurement/

What is a European Standard?

- produced by all *interested parties* through a *transparent, open* and *consensus-based process*
- automatically *transposed* into national standards
- *conflicting* national standards are *withdrawn*
- integrated with *international* work
- approved by a *recognized body*
- for a *common* and *repeated* use
- a tool to underpin *legislation*
- *voluntary* in use



EUROPEAN STANDARD

NORME EUROPÉENNE

EUROPÄISCHE NORM

EN 17371-3

July 2020

ICS 03.080.01

English Version

Provision of services - Part 3: Management of Performance
Measurement - Guidance on the mechanism to measure
performance as part of service contracts

Prestation de services - Partie 3 : Management du
mesurage des performances - Recommandations
relatives au mécanisme de mesurage des performances
dans le cadre des contrats de services


Dienstleistungserbringung - Teil 3: Management der
Leistungsmessung - Leitlinien für den Mechanismus
zur Leistungsmessung im Rahmen von
Dienstleistungsverträgen

This European Standard was approved by CEN on 3 May 2020.

CEN members are bound to comply with the CEN /CENELEC Internal Regulations which stipulate the conditions for giving this European Standard the status of a national standard without any alteration. Up-to-date lists and bibliographical references concerning such national standards may be obtained on application to the CEN-CENELEC Management Centre or to any CEN member.

This European Standard exists in three official versions (English, French, German). A version in any other language made by translation under the responsibility of a CEN member into its own language and notified to the CEN-CENELEC Management Centre has the same status as the official versions.

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EUROPEAN COMMITTEE FOR STANDARDIZATION
COMITÉ EUROPÉEN DE NORMALISATION
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European Standards support the Single Market

- ▶ Facilitate the free movement of goods and services
- ▶ Eliminate technical barriers to trade
- ▶ Convergence of technologies
- ▶ Digital Single Market
- ▶ Network interoperability
- ▶ Facilitates technological development & innovation



CEN Technical Bodies

- ▶ CEN/TC 461 'Public procurement'
- ▶ CEN/TC 447 'Horizontal standards for the provision of services'

- **prEN 17687 'Public procurement – Integrity and accountability – Requirements and guidance'**

- **Scope**

This document specifies requirements and guidance for buyer organizations, with regards to integrity and accountability in public procurement activities, from identification of needs throughout the delivering of goods, services or work contracts.

- **Definitions**

- *Integrity*

consistent alignment of, and adherence to, agreed ethical values, principles and norms

[SOURCE: OECD Recommendation on Public Integrity, 2017]

- *Accountability*

state of being answerable for decisions and activities to the buyer organization's governing bodies, legal authorities and, more broadly, its stakeholders

[SOURCE: ISO 26000:2010]

prEN 17687 'Public procurement – Integrity and accountability – Requirements and guidance'

- ▶ **What is it for?**
- ▶ ensure effective implementation of international agreements and commitments on integrity (OECD and UN in particular);
- ▶ contribute to professionalism and increased discretion for contracting entities;
- ▶ increase credibility and confidence in the public procurement system;
- ▶ strengthen competition and public sector market attractiveness;
- ▶ generate savings and a cleaner public business environment;
- ▶ improve professionalism of the procurement function;
- ▶ facilitate cross-border trade and market access.



CEN/TC 447 'Horizontal standards for the provision of services' (BSI)



- EN 17371-1:2021 'Provision of services – Part 1: Service procurement – Guidance for the assessment of the capacity of service providers and evaluation of service proposals'
- EN 17371-2 'Provision of services – Part 2: Services Contracts – Guidance for the design, content and structure of contracts', expected publication November 2021
- EN 17371-3:2020 'Provision of services – Part 3: Management of Performance Measurement – Guidance on the mechanism to measure performance as part of service contracts'

Who is it for?

Public buyers, when they need to select service providers capable of fulfilling their needs and successfully leading their projects.

What is its objective?

To help public buyers assess a service provider's capacities and to evaluate a service proposal.

What else?

It can also help in the sourcing and the prequalification of service providers.



EN 17371-2 Services Contracts: Guidance for the design, content and structure of contracts

Who is it for?

Service buyers and service providers entering a contractual relationship who do not necessarily have legal training.

What is its objective?

To provide guidance on the design, content and structure of service contracts.

What else?

Applies to service buyers, regardless of type, size or the nature of the services, so it can also benefit public procurers.

Who is it for?

A framework to build a sustainable relation between the public service buyer and the service provider.

What is its objective?

The framework ensures the follow-up of the of the agreement for service provision.

What else?

Data, collected by metrics and indicators, allows to evaluate the services provided and to initiate continuous improvement.



Referencing standards

In the procurement process

- ▶ Example on Key Performance Indicators (KPI)
- ▶ New Standard: EN 17371-3:2020
- ▶ Guidance on the mechanism to measure performance as part of service contracts



European public procurement (PP) today

- ▶ small % of PP takes place across borders
 - ▶ increasing cross-border PP enhances competition, lowers market prices
 - ▶ European standards (ENs) as PP tools:
 - ▶ references to ENs in contracts give clarity and transparency
 - ▶ → improves a bidder's chance to respond to tenders
- **ENs lead to a more efficient and transparent procurement process**
- **referencing ENs reduces costs**



Thank you for your attention! Questions?



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